

Media Release

Sales cooperation between Voith and PJM: The two companies expand their product portfolio with the digital WaggonTracker system and the automatic freight coupler CargoFlex

Heidenheim and Graz, April 2022: The worldwide operating technology group Voith, headquartered in Heidenheim, and the Austrian systems specialist for rail transport PJM are bundling their expertise in rail freight transport and becoming sales partners. With immediate effect, the digital WaggonTracker platform will complement the Voith Group's product portfolio and sales network. The two companies are thus expanding their development cooperation in the field of digitized logistics management, announced in the fall of 2021, to include a sales partnership. *„PJM's solution is since a decade and with multiple thousands of installations the technical benchmark at the market, Voith is thus very happy to have such a product in our sales portfolio“,* says Matheus Habets, Vice President Product Management Digitalization Mobility. *“Innovation and automation drive rail transport forward, which is urgently needed for climate policy. We are proud to have Voith as an innovative partner with profound industry knowledge and a global sales and service network“,* says Günter Petschnig, CEO of PJM.

The WaggonTracker system is a globally unique digital overall system that combines monitoring and automation. Among other things, the system is the basis of automated brake testing, which is an essential element in the modernization of rail freight transport. PJM's automated brake testing system was recently positively evaluated as the first reference system in Europe and is already undergoing extensive operational trials. Voith is one of the leading manufacturers of coupler systems. The CargoFlex automatic freight coupler, which has been successfully used on hundreds of freight wagons for years, is just one of numerous innovations. The proven innovations WaggonTracker and CargoFlex complement each other ideally as an overall system solution for digital and automated freight transport. The automatic freight coupling leads to a higher competitiveness of rail freight transport, due to, among other things, faster shunting processes and train formation, increased work safety, shorter transport times and a higher driving speed.

About the Voith Group

The Voith Group is a globally active technology group. With its broad portfolio of equipment, products, services and digital applications, Voith sets standards in the energy, paper, raw materials and transport & automotive markets. Founded in 1867, Voith is today one of Europe's major family-owned companies with more than 20,000 employees, sales of € 4.3 billion and locations in over 60 countries around the world. The Voith Turbo Group Division is part of the Voith Group and a specialist for intelligent drive technology, systems and customized services. Through innovative and smart products, Voith offers maximum efficiency and reliability. Customers from numerous industries such as oil and gas, energy, mining and mechanical engineering, marine technology, rail and commercial vehicles rely on cutting-edge technologies and digital solutions from Voith. Further information: www.voith.com

About PJM

PJM is an internationally renowned system specialist for rail transport and has successfully implemented projects in 30 countries on 6 continents. PJ Messtechnik GmbH, as an accredited testing laboratory according to ISO/IEC 17025, carries out tests for the approval of rail vehicles worldwide. PJ Monitoring GmbH is a technology leader in rail freight automation with forward-

looking comprehensive solutions. PJM was founded in 2006. 60 employees at the Graz site ensure "100% Made in Austria": R&D, hardware and software development, production & administration come exclusively from Austria. More information: www.pjm.co.at



Sales cooperation between the two innovation drivers PJM and Voith: The complete digital WaggonTracker system is now part of Voith's product portfolio.

Credit: Manuel Hanschitz, free of charge



Thomas Sautter (CMO at Voith), Günter Petschnig (CEO of PJM) and Matheus Habets (Vice President Product Management Digitalization Mobility at Voith) are looking forward to expand the cooperation between the two companies.

Credit: PJM, free of charge